



### Strategy Highlights

**Style:** U.S. Small Cap  
**Holdings range:** 70-100  
**Strategy Assets\*:** \$637 million  
**Inception Date †:** March 1, 2007

### Objective:

Outperform the Russell 2000 Index over a complete market cycle with lower overall risk.

### Philosophy:

- High-quality companies tend to outperform the market.
- Positive change can be as profitable as persistent excellence.

### Approach:

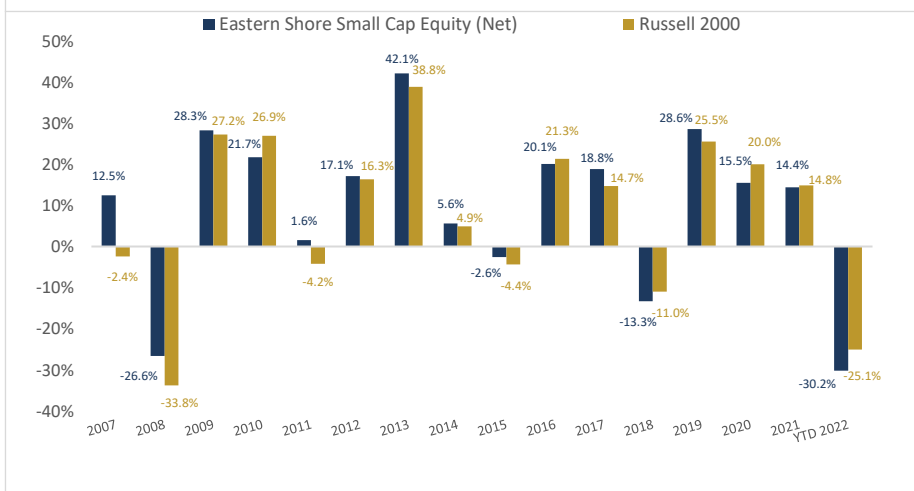
### Firm Overview:

- An investment boutique specializing in long-only U.S. Small and Smid cap equities.
- Privately owned, 72.5% by active partners.
- A division of Moody Aldrich Partners, an SEC registered investment advisor formed in 1988.

### Strategy Performance Statistics as of 9/30/2022\*\*†

	1 Year		5 Years		10 Years		Since Inception	
	Gross	Net	Gross	Net	Gross	Net	Gross	Net
Alpha (Annualized)	0.2	-0.7	-1.3	-2.1	1.2	0.3	3.1	2.1
Beta	1.1	1.1	0.9	0.9	0.9	0.9	0.9	0.9
Upside Capture	107.7	104.8	85.8	83.5	94.4	91.9	94.7	92.4
Downside Capture	103.8	104.4	94.9	95.6	93.5	94.6	88.9	89.9
Batting Average	0.3	0.3	0.4	0.4	0.5	0.5	0.6	0.5
Sharpe Ratio	-1.1	-1.1	0.0	0.0	0.5	0.4	0.4	0.4
Information Ratio	-0.3	-0.4	-0.3	-0.4	0.1	-0.1	0.5	0.3

### YTD & Calendar Year Returns\*\*†



### Strategy Characteristics\*

	Small Cap Equity	Russell 2000
<b>Wtd. Average Market Cap</b>	\$3,672.6M	\$2,578.0M
<b>5-Year Earnings Growth Est.</b>	12.5%	13.9%
<b>Dividend Yield (LTM)</b>	1.0%	1.5%
<b>Price/Earnings (FY1)</b>	13.7X	12.2X
<b>Price/Book</b>	2.7X	1.9X
<b>Standard Deviation (Net SI)†</b>	18.7%	20.7%
<b>Sharpe Ratio (Net SI)†</b>	0.4	0.3
<b>Active Share</b>	89.1%	-
<b># of Holdings</b>	94	1,970

### Performance Summary (through 9/30/2022)\*\*†

	3Q 2022	1 Year	3 Year (Annualized)	5 Year (Annualized)	10 Year (Annualized)	Since Inception (Annualized)
	(%)	(%)	(%)	(%)	(%)	(%)
<b>Small Cap Equity (Gross)</b>	-3.8	-24.8	1.5	2.0	9.1	8.9
<b>Small Cap Equity (Net)</b>	-4.0	-25.5	0.6	1.1	8.1	7.9
<b>Russell 2000</b>	-2.2	-23.5	4.3	3.6	8.6	6.3
<b>Strategy Excess Return (Gross)</b>	-1.6	-1.3	-2.8	-1.6	0.5	2.6
<b>Strategy Excess Return (Net)</b>	-1.8	-2.0	-3.7	-2.5	-0.5	1.6

\*This information is presented as supplemental to the GIPS Report, which is available upon request at [information@eshorecap.com](mailto:information@eshorecap.com) or by calling (781) 639-2750. Strategy Performance, Strategy Characteristics, Strategy Sector Weights, Top Holdings, and Strategy Statistics are reflecting the aggregate composite for the strategy. As such, individual accounts performance, weights, statistics, and characteristics may vary. All performance related statistics are calculated using net of fee performance if not labeled and are compared to the strategy benchmark, the Russell 2000 Index. As of September 30, 2022 Eastern Shore Capital Management manages or advises \$637M for its Small Cap equity clients, with \$492M in assets under management and \$145M in advisory-only Unified Managed Account ("UMA") business.

\*\*Past performance is no guarantee of future results. Please see the reverse side of this document for additional required GIPS® disclosures.

†Inception date is 03/01/07. 2007's return represents a partial year beginning at the inception of the fund on 3/01/2007 and is not annualized. Performance from March 1, 2007 through October 26, 2012 occurred while Robert Barringer was the strategy's sole Portfolio Manager at FBR Asset Management.



## PORTFOLIO MANAGERS



**Robert Barringer, CFA**

- Chief Investment Officer, Partner, Founder of Eastern Shore
- Creator of the Eastern Shore's investment process while at a prior firm. In 2012, founded Eastern Shore and brought his track record.
- Over 30 years of investment experience
- B.A., Wesleyan University
- M.B.A., Harvard Business School



**James O'Brien, CFA**

- Partner, Founder of Eastern Shore
- Over 25 years of investment experience
- B.S., Bentley University
- Masters Certificate in Accountancy, Bentley University



**Sarah Westwood, CFA, CMT**

- Partner
- Over 20 years of investment experience
- Veteran, Operation Iraqi Freedom
- B.A., Wellesley College

## OFFICE CONTACT

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The Eastern Shore Capital Management Small Cap Equity Composite contains all fully discretionary equity accounts managed in the Small Cap Equity style which seeks capital appreciation through stock selection by investing in 70-100 stocks with market capitalizations approximating those of the Russell 2000 index at purchase. For comparison purposes, the Eastern Shore Capital Management Small Cap Equity composite performance is measured against the Russell 2000 index. There is no minimum account size for this composite. Previous to July 1, 2014 The Eastern Shore Capital Management Small Cap Equity Composite was known as The Eastern Shore Capital Management Small Cap Core Composite. The strategy is managed by Eastern Shore Capital Management, a division of Moody Aldrich Partners.

Moody Aldrich Partners, LLC claims compliance with the Global Investment Performance Standards (GIPS®). The long only divisions include Eastern Shore Capital Management effective 10/29/2012 and Global Value Advisors effective 03/31/2018. Moody Aldrich Partners, LLC is an independent SEC registered investment adviser. The firm maintains a complete list and description of composites, policies for valuing investments, calculating performance and preparing GIPS Reports, which is also available upon request. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.

Past performance is not necessarily indicative of future results. This document includes returns for the Russell 2000 index. The Russell 2000 Index measures the performance of the small-cap segment of the U.S. equity universe. The Russell 2000 is a subset of the Russell 3000® Index representing approximately 10% of the total market capitalization of that index. It includes approximately 2000 of the smallest securities based on a combination of their market cap and current index membership. This index is not intended to be a direct benchmark for a particular strategy, nor is it intended to be indicative of the type of assets in which a particular strategy may invest. The assets invested in on behalf of a client will likely be materially different from the assets underlying this index and will likely have a significantly different risk profile. Performance statistics, portfolio characteristics, portfolio holdings and other information included in this presentation are targets only and may change without notice to the client. The value of investments can go down as well as up. A client may not get back the amount invested.

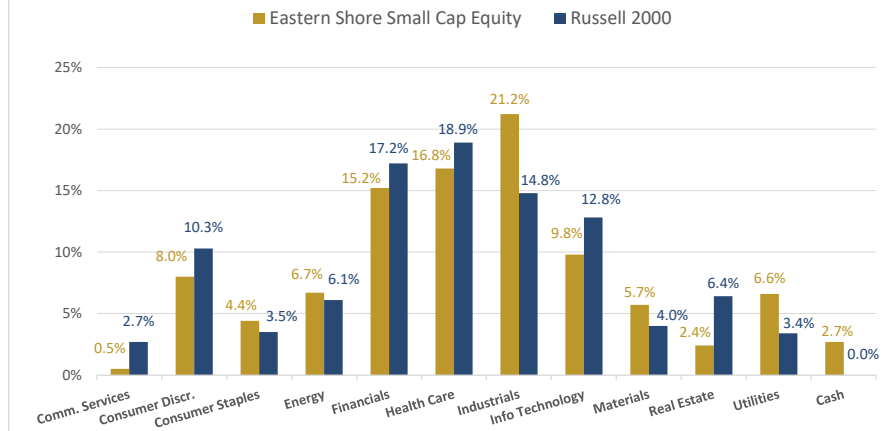
\*Inception date is 03/01/07. For the period of March 1, 2007 through October 26, 2012, the performance presented occurred while the Portfolio Manager was at a prior firm. Performance for this period has been calculated using custodial transactions for the fund while it was managed as a mutual fund (FBRYX) at FBR Asset Management. Eastern Shore Capital Management has met the requirements for claiming performance record portability and keeps the appropriate books and records as well as a portability memo on file. The Eastern Shore Capital Management Small Cap Equity Composite has undergone a portability examination for the period of March 1, 2007 through October 26, 2012.

Past performance is not indicative of future results. Returns are presented gross and net of management fees and include the reinvestment of all income. Net of fee performance was calculated by retroactively applying the maximum model composite fee (.90%). More information about such fees and expenses applicable to a client's investment are generally available in the Form ADV Part 2A of Moody Aldrich Partners, LLC, which is publicly available and upon request and provided to every client (along with Form ADV Part 2B) prior to investment. A client's return will be reduced by the advisory fees as described in Form ADV Part 2A and other expenses incurred by the account. For example, an annual advisory fee of .90% compounded quarterly over 3 years will reduce a gross 28.92% annual return to a net 28.1% annual return. Actual returns may vary from the performance information presented. All performance numbers are expressed in US Dollars. This product does not use leverage, derivatives or short positions in its portfolio. † 2007's return represents a partial year beginning at the inception of the fund on 3/01/2007 and is not annualized.

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## Strategy Sector Weights as of 9/30/2022\*\*



## Strategy Top Ten Holdings\*\*

Name	Symbol	Weight (%)
BWX Technologies, Inc.	BWXT	3.1
Independent Bank Corp.	INDB	2.8
Columbia Banking System, Inc.	COLB	2.3
BJ's Wholesale Club Holdings, Inc.	BJ	2.1
Kinsale Capital Group, Inc.	KNSL	2.1
CACI International, Inc.	CACI	2.0
Terreno Realty Corp.	TRNO	1.9
Hilton Grand Vacations, Inc.	HGV	1.9
Portland General Electric Company	POR	1.9
Cohen & Steers, Inc.	CNS	1.9
<b>Percentage of Total Portfolio</b>		<b>22.0</b>