

Strategy Highlights

Style: U.S. Smid Cap Holdings range: 60-100 Strategy Assets*: \$28 million Inception Date: December 31, 2012

Objective:

Outperform the Russell 2500 Index over a complete market cycle with lower overall risk.

Philosophy:

- High-quality companies tend to outperform the market.
- Positive change can be as profitable as persistent excellence.

Approach: Fundamental, Bottom-up

Firm Overview:

- An investment boutique specializing in long-only U.S. Small and Smid cap equities.
- Privately owned, 72.5% by active partners.
- A division of Moody Aldrich Partners, an SEC registered investment advisor formed in 1988.

Portfolio Characteristics*					
	Smid Cap Equity	Russell 2500			
Wtd. Average Market Cap	\$8,395.4M	\$6,332M			
5-Year Earnings Growth Est.	12.8%	13.1%			
Dividend Yield (LTM)	1.0%	1.6%			
Price/Earnings (FY1)	13.9X	14.3X			
Price/Book	3.0X	2.3X			
Standard Deviation (SI)†	18.0%	18.1%			
Sharpe Ratio (SI)†	0.5	0.5			
Active Share	89.6%	-			
# of Holdings	97	2,503			

Smid Cap Equity

Second Quarter 2023

FACT SHEET

Strategy Performance Statistics as of 6/30/2023**+

	1 Years		5 Years		10 Years		Since Inception	
	Gross	Net	Gross	Net	Gross	Net	Gross	Net
Alpha (Annualized)	-8.4	-9.2	0.9	-0.1	1.2	0.3	1.1	0.2
Beta	1.0	1.0	0.9	0.9	1.0	1.0	1.0	1.0
Upside Capture	81.2	79.9	92.8	90.7	97.2	94.7	97.5	95.0
Downside Capture	110.1	111.4	94.1	95.0	94.7	96.0	95.2	96.5
Batting Average	0.3	0.3	0.5	0.5	0.6	0.5	0.5	0.5
Sharpe Ratio	0.0	0.0	0.2	0.2	0.5	0.5	0.6	0.5
Information Ratio	-2.6	-2.8	0.1	-0.1	0.2	0.0	0.1	-0.1



Performance Summary (through 6/30/2023)**

	2Q 2023	1 Year	3 Year (Annualized)	5 Year (Annualized)	10 Year (Annualized)	Since Inception† (Annualized)
	(%)	(%)	(%)	(%)	(%)	(%)
Smid Cap Equity (Gross)	3.9	3.8	5.8	7.0	10.2	11.1
Smid Cap Equity (Net)	3.6	2.9	4.8	6.0	9.2	10.1
Russell 2500	5.2	13.6	12.3	6.6	9.4	10.4
Strategy Excess Return (Gross)	-1.3	-9.8	-6.5	0.4	0.8	0.7
Strategy Excess Return (Net)	-1.6	-10.7	-7.5	-0.6	-0.2	-0.3

*This information is presented as supplemental to the GIPS Report, which is available **here**. Strategy Performance, Strategy Characteristics, Strategy Sector Weights, Top Holdings, and Strategy Statistics are reflecting the aggregate composite for the strategy. As such, individual accounts performance, weights, statistics, and characteristics may vary. All performance is tabled and are compared to the strategy benchmark, the Russell 2500 Index. As of March 31, 2023, Eastern Shore Capital Management manages or advises \$28M for its Smid Cap equity clients, with \$28M in assets under management and >\$1M in advisory-only Unified Managed Account ("UMA") business.

**Past performance is no guarantee of future results.



PORTFOLIO MANAGERS

Smid Cap Equity

Second Quarter 2023

FACT SHEET

Sector Weights as of 6/30/2023**



Top Ten Holdings**

Name	Symbol	Weight (%)	
BWX Technologies, Inc.	BWXT	3.2	
Deckers Outdoor Corp.	DECK	2.4	
Clean Harbors, Inc.	CLH	2.2	
Summit Materials, Inc.	SUM	2.1	
Terreno Realty Corp.	TRNO	2.1	
CACI International, Inc.	CACI	1.8	
STERIS plc.	1.8		
Portland General Electric Company POR POR		1.7	
East West Bancorp, Inc.	EWBC	1.6	
Chart Industries, Inc.	1.6		
Percenta	20.3		

Investing in Eastern Shore Strategies carry certain risks:

- Key risks include the general risks of common stock investments and specific risks due to the concentration of the portfolio within specific securities, countries, and sectors.
- Concentration of the strategy is significantly different that the broad-based benchmark.
- The value of the Strategy may decrease in response to the activities and financial prospects of an individual security in the strategy's portfolio.
- The performance of the Strategy may be subject to substantial short-term changes. Stocks of smaller companies may be subject to additional risks, including the risk that
- earnings and prospects of these companies are more volatile. These factors may affect the value of your investment.
- **This information is presented as supplemental to the GIPS Report, which can be found <u>here</u>. The securities identified and described do not represent all of the securities purchased, sold or recommended for client accounts. The reader should not assume that an investment in the securities identified was or will be profitable. The securities identified and described are that of a model portfolio and may not represent all of the securities purchased, sold or recommended for client accounts. Securities purchased, sold or recommended for client accounts. Securities held in actual client portfolios may differ as a result of client size, client-imposed investment restrictions, the timing of client investments, and market and economic considerations. The reader should not assume that an investment in any of the securities identified was or will be profitable.

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Past performance is not necessarily indicative of future results. Returns are presented gross and net of management fees and include the reinvestment of all income. Net of fee performance was calculated by retroactively applying the maximum model composite fee (.90%). More information about such fees and expenses applicable to a client's investment are generally available in the Form ADV Part 2A of Moody Aldrich Partners, LLC, which is publicly available and upon request and provided to every client (along with Form ADV Part 2B) prior to investment. A client's return will be reduced by the advisory fees as described in Form ADV Part 2A and other expenses incurred by the account. For example, an annual advisory fee of .90% compounded quarterly over 3 years will reduce a gross 28.92% annual return to a net 28.1% annual return. Actual returns may vary from the performance information presented. All performance numbers are expressed in US Dollars.

This document includes returns for the Russell 2500 index. The Russell 2500 Index measures the performance of the small to mid-cap segment of the U.S. equity universe, commonly referred to as "Smid" cap. The Russell 2500 is a subset of the Russell 3000[®] Index. It includes approximately 2500 of the smallest securities based on a combination of their market cap and current index membership. This index is not intended to be a direct benchmark for a particular strategy, nor is intended to be indicative of the type of assets in which a particular strategy may invest. The assets invested in on behalf of a client will likely be materially different from the assets underlying this index and will likely have a significantly different risk profile. Performance statistics, portfolio characteristics, portfolio holdings and other information included in this presentation are targets only and may change without notice to the client. The value of investments can go down as well as up. A client may not get back the amount invested.

†Inception date is 12/31/12. More information about such fees and expenses applicable to a client's investment are generally available in the Form ADV Part 2A of Moody Aldrich Partners, LLC, which is publicly available and upon request and provided to every client (along with Form ADV Part 2B) prior to investment. Actual returns may vary from the performance information presented. This product does not use leverage, derivatives or short positions in its portfolio.



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Chief Investment Officer, Partner,

investment process while at a prior

Shore and brought his track record.

Partner, Founder of Eastern Shore

Masters Certificate in Accountancy,

Over 25 years of investment

Over 20 years of investment

B.A., Wellesley College Master of Global Business

Veteran, Operation Iraqi Freedom

Administration, Tufts University

B.S., Bentley University

Bentley University

firm. In 2012, founded Eastern

Over 30 years of investment

B.A., Wesleyan University M.B.A., Harvard Business School

experience

experience

Partner

experience

Founder of Eastern Shore Creator of the Eastern Shore's