

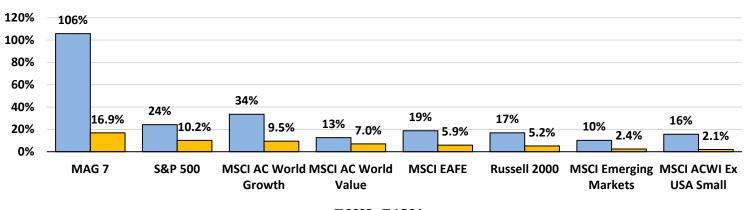
# Higher Rates for Longer; Why Value Investing May be Poised for a Comeback

Total Returns (Net of Fees) <sup>+</sup>	Q1	Regional Indices	Q1
GVA Global Equity	2.3%	MSCI USA	10.3%
MSCI All Country World Index*	8.2%	6.9% MSCI EAFE MSCI Emerging Markets	5.8%
MSCI All Country World <u>Value</u> Index	6.9%		
MSCI All Country World <u>Growth</u> Index	9.5%		

	GVA Global Equity Net Return	MSCI ACWI Index Return*
1 Year	13.5%	23.2%
3 Years**	0.8%	7.0%
5 Years**	5.0%	10.9%
Since Inception**	4.6%	9.6%

\*Benchmark | \*\*Annualized | \*Net of fee performance was calculated by retroactively applying the highest model fee for the composite which is the fee new clients would expect to pay based on the early adopter fee schedule (0.60%).

The first quarter of this year was a prolongment of the year 2023, characterized by the stellar performance of US growth stocks (principally the Magnificent 7), and the general underperformance of Non-US, Small, and Value stocks. GVA believes that all three of these trends are overextended and will reverse in the medium term (see Q4 2023 commentary), eventually creating significant tailwinds to our performance.



### 2023 and 1Q24

Source: Factset. M7 = "Magnificent Seven" stocks – Apple (AAPL), Microsoft (MSFT), Alphabet (GOOGL), Amazon (AMZN), Nvidia (NVDA), Tesla (TSLA) and Meta Platforms (META)



### **Higher for Longer**

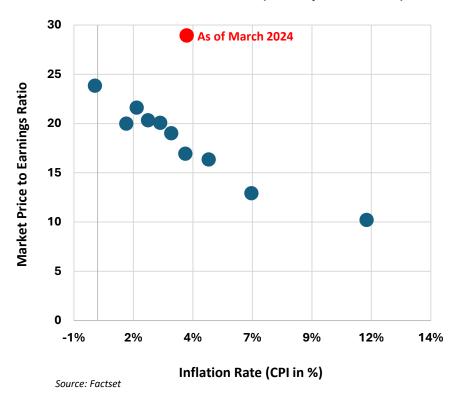
The "higher for longer" script has been our base case for 2 years and we believe our approach is well suited to benefit going forward.

As interest rates rise, borrowing costs go up. This negatively impacts companies that rely on external financing to maintain and grow their business. Similarly, consumers find it more expensive to buy homes, cars, and goods that require financing. This tends to weigh on corporate profitability as well as economic growth.

Warren Buffett, in a 1977 Fortune article How Inflation Swindles the Equity Investor described the challenges created by inflation and how it impacts corporates and investors:

"Whatever the level of reported profits (even if nil), more dollars for receivables, inventory and fixed assets are continuously required by the business in order to merely match the unit volume of the previous year. The less prosperous the enterprise, the greater the proportion of available sustenance claimed by the tapeworm. A business earning 8% or 10% on equity often has no leftovers for expansion, debt reduction or "real" dividends. The tapeworm of inflation simply cleans the plate".

This is why periods of higher inflation and interest rates typically lead to valuation multiple compression. When this happens, Growth stocks are often hit the hardest as expectations for future growth are highest. What is unusual about this cycle is that higher inflation rates have yet to lead to PE compression in the markets. GVA believes that it is only a matter of time before we see a mean reversion:



## S&P 500 P/E and CPI (1945-2022) Deciles formed on inflation (monthly observations)



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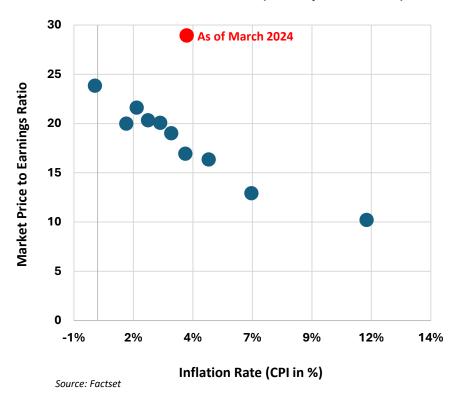
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Most importantly they typically trade at around a 50% discount to the market while delivering above average profitability and maintaining unlevered balance sheets.

#### **Notable Market Observations**

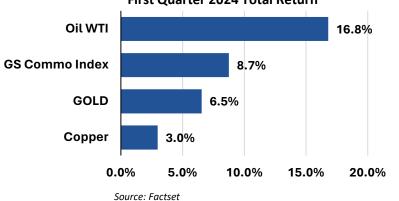
Last December's Fed pivot was the main trigger for this sustained equity rally. The dovish signal was a boost to corporate confidence, which in turn had positive effects on the labor market and consumer spending. Ironically, these favorable economic dynamics put upward pressure on CPI and PPI that might strengthen in the coming quarters. This will complexify the Fed's mission to bring down inflation to its 2% target. Although inflation rates have dropped considerably off the peak, levels remain elevated due to a combination of high wages, rising commodity prices, and stretched shelter costs.



1) A tight labor market has resulted in wage inflation trending at +5% with no signs of cooling down.

Source: Federal Reserve Bank of New York, Apollo Chief Economist

2) Commodity prices are rebounding as global growth shows signs of bottoming out and supply concerns are exacerbated by geopolitical tensions. Energy alone accounts for roughly 8% of CPI.



### First Quarter 2024 Total Return



3) One of the biggest drivers of inflation currently is Owner's Equivalent Rent (OER), which growing at ~6% YoY and makes up almost 30% of the CPI basket. Although OER growth is down from the 8% peak a year ago, growth is still running well above the 3-4% historical norm.



The year started with US investors pricing in 6-7 rate cuts occurring in 2024, but a few stubbornly high inflation prints dropped consensus expectations to 1-2 cuts. Fiscal excesses have also had an impact on inflation, with the national debt now sitting at close to \$35 trillion and the annual deficit expected to be \$1.6 trillion this year. The CBO is projecting that the interest costs alone on the national debt will be ~\$1 trillion in 2025. Instead of cutting rates, it is still possible the Fed might end up having to hike again for fear of revisiting a 70s' like scenario.

Even though bond investors are starting to reflect this potentiality through higher yields, equity investors remain euphoric, and valuation multiples keep expanding. Mega cap techs are central to the euphoria, although the equity story around the Magnificent 7 has evolved over the past 12 months, creating an even more concentrated Al-driven group. The Magnificent 7 has slowly morphed into the Fabulous 4 (Nvidia, Meta, Amazon, and Microsoft). As valuation multiples reached new highs, the narrowness of the market broke past the previous high mark of 2020 and remains well above the heights of the TMT bubble peak:



Top 10 companies % of S&P 500 market cap



The narrowness of market performance has created headwinds for our strategies. GVA focuses exclusively on the cheapest 20% of companies in the world, and only buys companies with strong balance sheets that generate high free cash flow and have strong shareholder returns. This subsegment of the market has been largely ignored by investors for several years. Not surprisingly, GVA's strategies underperformed over the quarter.

Please feel free to contact us with any questions or comments. Thank you for your interest in Global Value Advisors. We look forward to updating you again next quarter.

Sincerely,



Phillippe Rolland CIO, Portfolio Manager



Todd Bassion, CFA Portfolio Manager



Matthew Marotta, CFA Investment Research Portfolio Implementation





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\*\* This information is presented as supplemental to the GIPS Report, which is available here.

The U.S. Dollar is the currency used to express performance. Returns are presented gross and net of management fees and include the reinvestment of all income. Net of fee performance was calculated by retroactively applying the highest model fee for the composite which is the fee new clients would expect to pay based on the early adopter fee schedule (0.60%). The annual composite dispersion is an asset-weighted standard deviation calculated for the accounts in the composite the entire year.

The standard investment management fee schedule for new business is as follows: 0.60% in perpetuity on all investments made prior to strategy assets reaching \$250 million, thereafter, 0.90% on the first \$25 million, 0.80% on next \$25 million, and 0.70% on all additional funds. Management fees are paid quarterly in arrears. Actual investment advisory fees incurred by clients may vary.